

## **COMMENTARY**

The fund returned positive 1.58% for the month of August 2023. Net exposure averaged 40% long, while gross averaged 102%. This brings our calendar year return to positive 1.75%, financial year return to positive 2.47% and since inception return to positive 20.52% p.a. net of fees.

Key positive contributors to fund performance was our long thematic position in Uranium, a long position in UBS Group AG and short positions in Korean electric vehicle supply chain names. Key detractors from fund performance consisted of all long themes, falling broadly in line with risk assets over the month.

Inspired by Howard Marks latest memo, <u>Fewer Losers</u> or <u>More Winners</u>, we felt it necessary to expound upon what we see as the daily dilemma we all face as portfolio managers and custodians of capital.

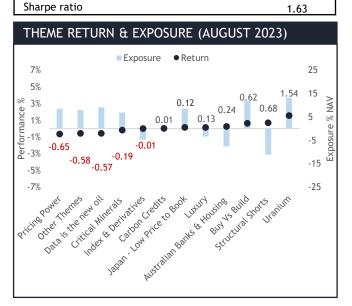
How do you generate the best risk adjusted returns? Which at its core is the battle between the dual personalities - the Opportunist and the Risk Manager.

In isolation, should one or the other be in charge, it is simple. The Opportunist is solving for profit and therefore, all their decisions are centred around maximising this outcome by deploying capital into every good idea, irrespective of the drawdown risk.

The Risk Manager is solving for risk minimisation. Well, the easiest way to solve for that problem is to take no risk.

It is between these two personalities, the Opportunist, and the Risk Manager, where we spend our waking hours. How do we construct the portfolio with enough good ideas to ensure that we generate reasonable returns and risk manage those ideas, so that us and our fellow investors do not endure a material drawdown?

| PERFORMANCE METRICS                |         |  |  |  |  |
|------------------------------------|---------|--|--|--|--|
| From May 2013                      |         |  |  |  |  |
| Annualised returns                 | 20.52%  |  |  |  |  |
| % Positive months                  | 62.60%  |  |  |  |  |
| Average monthly return             | 1.63%   |  |  |  |  |
| Average return in MSCI up months   | 1.44%   |  |  |  |  |
| Average return in MSCI down months | 1.95%   |  |  |  |  |
| Best month                         | 13.07%  |  |  |  |  |
| Worst month                        | -6.09%  |  |  |  |  |
| Largest drawdown                   | -11.61% |  |  |  |  |
| Longest drawdown (mths)            | 24      |  |  |  |  |
| Sortino                            | 4.01    |  |  |  |  |



| CORRELATION TO ASSETS       |       |  |  |  |
|-----------------------------|-------|--|--|--|
| Global Equity Markets       | 0.05  |  |  |  |
| US\$ Gold                   | 0.03  |  |  |  |
| Bloomberg Commodities Index | -0.02 |  |  |  |
| Hedge Fund L/S              | 0.02  |  |  |  |

| MONTHLY SUMMARY METRICS |              |            |  |  |  |  |
|-------------------------|--------------|------------|--|--|--|--|
| NET RETURN              | AV GROSS EXP | AV NET EXP |  |  |  |  |
| 1.58                    | 102%         | 40%        |  |  |  |  |

| STRATI | STRATEGY HISTORICAL PERFORMANCE (%) |       |       |       |       |       |       |       |       |       |       |       |        |
|--------|-------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|        | Jan                                 | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Annual |
| 2013   |                                     |       |       |       |       | 13.07 | 7.63  | 2.97  | 2.82  | -2.69 | 5.23  | -5.25 | 25.00  |
| 2014   | 7.61                                | 6.56  | 2.43  | 0.77  | 8.87  | -0.93 | 8.46  | -3.78 | 0.34  | 7.78  | 3.24  | 1.92  | 51.59  |
| 2015   | 4.46                                | 2.88  | 1.99  | 3.19  | 4.12  | -0.52 | 3.44  | 11.47 | 5.23  | 0.00  | 3.67  | 5.72  | 55.80  |
| 2016   | -6.09                               | 2.14  | -5.17 | -2.83 | 3.30  | 0.40  | 2.69  | 7.49  | 6.29  | -1.15 | -2.34 | 0.48  | 4.33   |
| 2017   | 7.99                                | -4.01 | -2.94 | -0.34 | 0.43  | 4.08  | 4.21  | -0.02 | 3.37  | 2.79  | -2.32 | 5.51  | 19.58  |
| 2018   | 3.47                                | 0.88  | 0.72  | -1.68 | -1.86 | 0.09  | 0.03  | 0.66  | 1.24  | -0.18 | -2.61 | -0.50 | 0.12   |
| 2019   | -1.66                               | 0.53  | -0.30 | -1.16 | -1.90 | 0.29  | 1.70  | 1.72  | -2.10 | -2.04 | 3.20  | 1.05  | -0.82  |
| 2020   | -1.90                               | -4.03 | 6.32  | 8.76  | 1.82  | -1.47 | 2.69  | 3.82  | -2.94 | -3.32 | 8.59  | 7.22  | 27.23  |
| 2021   | 3.26                                | 5.69  | 2.74  | 3.93  | 5.03  | -0.40 | -2.81 | 5.60  | 5.75  | 1.30  | 5.37  | -0.24 | 40.90  |
| 2022   | 2.07                                | -0.34 | -1.10 | 0.95  | 2.50  | -1.68 | -1.61 | 4.48  | -1.55 | -3.07 | -0.77 | 1.87  | 1.50   |
| 2023   | -0.29                               | -2.34 | -0.36 | -0.75 | 1.07  | 2.02  | 0.88  | 1.58  |       |       |       |       | 1.75   |

Past performance is not necessarily an indicator of future performance.

2013 - 2017 Data. Bondi Capital Investments Pty Ltd (managed account). Performance net of 0 & 25 fees. Currency AUD. Fund administered by Apex. Fund was not audited.
2018 - Current Data. Australian Unit trust. Performance net of 0 & 25 fees. Currency AUD. Fund administered by Apex. Fund audited by EY.

Above data and fees apply to the Arnott Opportunities Trust - Founder Class. Other classes will be subjected to different fees. For a copy of the Information Memorandum, please

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Unsurprisingly, we are yet to find the holy grail.

After 20 plus years of the Arnott Opportunities Strategy, the way we have sought to find equilibrium between the Risk Manager and Opportunist is to break the markets down into multiple layers.

At the top is global macroeconomic data and risks. Here, the Risk Manager spends most of their time searching for risks that are not priced. This often produces no upside profit, but more often than not keeps us out of trouble and assists us in managing entry, exit and adjustments of positions and themes in the portfolio. Asymmetric Investing has two basic attributes. Low drawdowns and reasonable returns. Our goal in following macro trends is not to be surprised by nasty events. That is how we have delivered returns with low drawdowns.

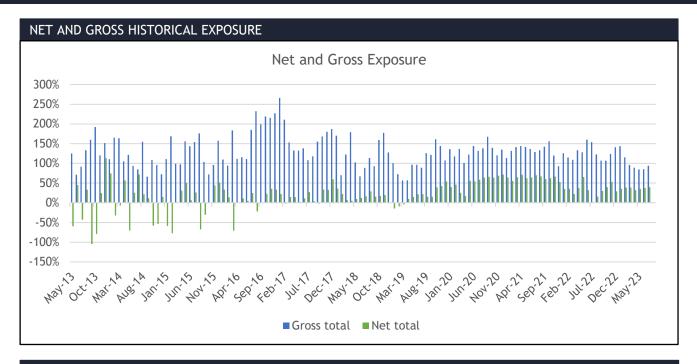
Below this top market layer is where the opportunist hunts for ideas. This is where we find our themes. One of the newest themes in the portfolio is Critical Minerals. This theme represents how we grapple with wanting to put ideas in the portfolio, whilst simultaneously holding concerns about the macroeconomic environment. Our thesis is centred on a looming supply deficit in metals and minerals critical for the energy transition. Metals and minerals, such as copper, have had a drought of capital investment in the preceding years, as miners prioritised shareholder returns over development of new and existing assets. The result - limited new mine supply for a metal which is critical for electrifying our lives and worse yet, declining supply from existing assets. The astounding fact about this theme, is copper is not the only element on the periodic table with these same characteristics of decades of underinvestment, essential in the functioning of the global economy and booming demand ahead from the energy transition.

So, why have we only entered this theme now?

Since late 2021, we have been concerned about the dual headwinds of a global economy exiting a zero-interest rate world and the Chinese economy transitioning away from one led by investment to consumption. As we approach the end of 2023, these concerns are still valid, however known and largely priced by the market in the underlying equities. What we think is increasingly not priced by equity markets (and thus why we are starting to invest in this theme from the long side), is the sheer quantum of spending Governments are pouring into the energy transition via acts such as the Inflation Reduction Act ('IRA'), which is buoying demand for metals and minerals traditionally linked to the economic cycle. The large unknown, the direction of the Chinese economy is still unclear. However, with globally integrated producers such as Glencore PLC trading on double digit free cash flow yields, it is our view that equity prices are already discounting a prolonged dire economic outcome for the Chinese economy and are therefore providing enough of a margin of safety for us to commence investing in a broad basket of securities leveraged to this theme.

As Howard Marks says it is not about risk avoidance, but <u>risk control</u>.





## **INVESTMENT STRATEGY**

The Fund adopts an absolute return strategy, focusing on thematic investment opportunities with an equity bias. We seek to achieve the investment objective through our asymmetric investment approach which includes:

- 1. Finding what we perceive to be good quality investments based on our analysis; and
- 2. Not losing money in the pursuit of realising these investments.

We strive to achieve asymmetric returns though a thematic investment process. This has four pillars.

- 1. Find asymmetric themes;
- 2. Invest in the best ideas within those themes;
- 3. Focus on macro drivers for risk & opportunities; and
- 4. Generate an asymmetric return profile.

| FUND INFORMATION            |                            |                 |   |  |  |  |
|-----------------------------|----------------------------|-----------------|---|--|--|--|
| BASE CURRENCY               | AUD ARNOTT CAPITAL PTY LTD |                 | AFSL License 233743<br>ABN 23086081889                      |  |  |  |
| STRATEGY INCEPTION          | 1999                       | CONTACT DETAILS | investor@arnott.com.au                                      |  |  |  |
| MINIMUM SUBSCRIPTIONS       | AUD \$100,000              | WITHDRAWALS     | Monthly   |  |  |  |
| FUND ADMINISTRATOR          | Apex Group Ltd.            | PRIME BROKER    | Morgan Stanley International PLC J.P. Morgan Securities PLC |  |  |  |
| LEGAL ADVISORS              | Ernst and Young            | FUND AUDITOR    | Ernst and Young   |  |  |  |
| FEE STRUCTURE               | Management Fee             | Performance Fee | Subscriptions   |  |  |  |
| * Founder Class             | 0%                         | 25%             | Closed to new investors                                     |  |  |  |
| Main - Post July 2020 Class | 1.5%                       | 20%             | Monthly   |  |  |  |

<sup>\*</sup> All data displayed in this document is Founder Class data. For a copy of the Offering Memorandum, please contact investor relations at <a href="mailto:investor@arnott.com.au">investor@arnott.com.au</a>.

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